Canon Business Process Services is pleased to provide you with complimentary report data from The Hackett Group on the attributes and path to procurement excellence.

Procurement Agility:
The Key to Surviving Disruption

Agility: The ability to anticipate or sense disruptive business events and changes in business conditions, and to swiftly make and implement effective decisions in response to these changes.

THE 10 MOST EFFECTIVE PRACTICES FOR INCREASING PROCUREMENT'S AGILITY

- Develop and recruit external talent to enhance digital competencies.
- Move service-delivery teams closer to customers/the business.
- Apply customer-centric design tools and methods.
- Use agility-related measures for ESP selection and performance management.
- Consolidate business applications.

- Train leaders to be agility role models.
- Offer cross-training programs (e.g., job rotations).
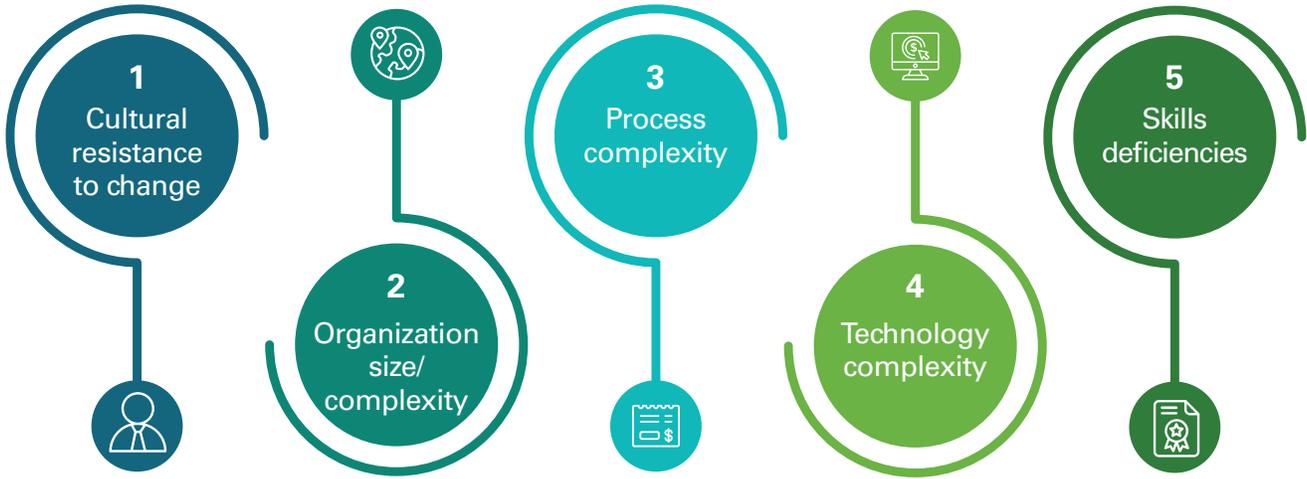- Standardize and simplify processes
- Migrate applications to the cloud.
- Provide flexible working arrangements.

HOW TO GET THERE?

Procurement organizations must understand and address weaknesses in their ability to respond quickly to changes in business conditions and disruptive events.

The five most common agility-inhibiting factors

1 Cultural resistance to change

2 Organization size/ complexity

3 Process complexity

4 Technology complexity

5 Skills deficiencies

WHERE TO START?

1 Use existing business-partnering relations and other lines of communication with the business (or establish new ones) to strengthen the dialogue.

2 Through these channels and partnerships, improve procurement's understanding of the importance of the enterprise's ability to respond to specific types of business events and disruptors.

3 Analyze the dependencies of enterprise agility needs on procurement capabilities (e.g., provide critical data and analysis).

4 Assess the effectiveness of any agility-enhancing practices that have already been adopted.

5 Analyze the suitability for adoption of practices considered highly effective by external sources (e.g., industry peers, external research, consultancies).

6 Develop a roadmap specifying which practices will be adopted, fine-tuned, accelerated or sustained.

7 Establish a strong change-management program, since the most significant inhibitor of increased agility is human resistance to change.

Canon Business Process Services leverages advanced technologies and solutions to deliver agility, exceptional workplace experiences and improved business performance. We achieve these results by applying our workforce management capabilities, Six Sigma methodologies and implementation expertise.
For more information, please call 888-623-2668 or visit cbps.canon.com

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